

Scientific Systems Strategy Prioritizes Investments for Biologics Development

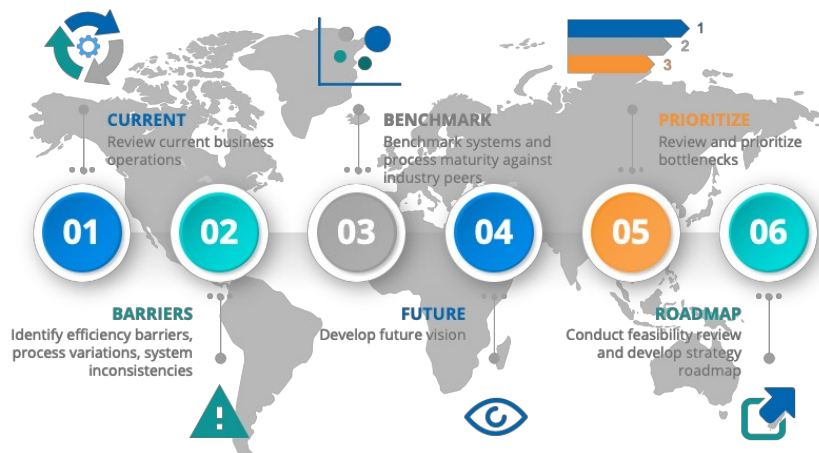
THE SITUATION

The Biologics Development organization within a global pharmaceutical company was challenged to significantly increase their development of new biological entities. To meet the established goals, the business and IT organizations sought a deeper understanding of the company’s current work practices, barriers to efficient operations and evolving business needs. The IT organization aspired to provide industry leading capabilities for the business but their position versus industry peers was unclear. The business and IT organizations needed a shared vision for achieving their goals along with a multi-year strategic roadmap for achieving that vision.

THE SOLUTION

ResultWorks applied its methodology to assess current business operations spanning Cellular/Molecular Biology, upstream and downstream development, Analytical, Manufacturing Sciences, Pilot Plants, Regulatory/CMC and Quality. Through this assessment ResultWorks identified a myriad of efficiency barriers, work process variations and inconsistent utilization of deployed systems. Another key finding related to information technology was the inability for scientists to locate and compile information both for decision making and to support regulatory filings.

In parallel to the current-state assessment, ResultWorks benchmarked the client systems and process maturity against industry peers then aggregated the findings from both activities into a future vision including near-term quick-hit opportunities as well as longer term potential for



meeting the corporate goals of increased scale. An assessment ResultSessionSM was conducted with key stakeholder representatives to share and prioritize the bottle necks and to develop a future vision for Biologics Development.

ResultWorks then performed an IT feasibility review for the technical activities and developed a strategy roadmap to achieve the vision. An Alignment ResultSessionSM was held for the team to fully understand, refine and support the roadmap for execution.

KEY BENEFITS

Identification of Process Inconsistencies and Efficiency Barriers: Throughout the assessment phase, ResultWorks discovered process variances within different sites and groups that were creating workflow and information bottlenecks as well as global and site-specific IT performance issues.

Technical Strategy: Leveraging its ResultMethodology, ResultWorks created and communicated a technical strategy to leverage the information assets that in many cases were already being recorded but were very difficult to locate or utilize for decision making and regulatory submissions.

Strategic Roadmap: ResultWorks created a 3-year roadmap containing projects to upgrade current operations, eliminate efficiency barriers and to create an infrastructure for streamlined data capture and access to information.

“ResultWorks’ investigation techniques were both rapid and thorough and your IT strategy opened our thinking to new opportunities for leveraging our siloed information assets.”

- Dir. Biologics Development IT

For more information, visit our website www.resultworksllc.com or contact us at marketing@resultworksllc.com.