

JOB DESCRIPTION: CONSULTANT - LIFE SCIENCES R&D

EMPLOYMENT TYPE: FULL TIME

ResultWorks' is a professional services consulting company assisting Life Sciences R&D clients with digital transformation strategies and management consulting. We are actively seeking Consultants to join our team. Our consultants are part of an expanding, collaborative team based primarily in the Mid-Atlantic area (Boston and Raleigh also preferred). Our key practice areas include Strategic Innovation, Technology and Architecture, Integrated Business Analysis, and Digital Governance. Key responsibilities include:

- Participate in and contribute, as a ResultWorks team member, on client engagements (up to 3 concurrent engagements, depending on size). Engagements run from 3 months to multi-year with the average being 3-5 months in duration.
- Accountable for participation in all team activities including stakeholder interviews, business analysis, development of process diagrams, development of materials to facilitate working sessions and workshops with clients, development of deliverable documentation (requirements, strategic plans, roadmaps, etc.)
- Manages workload to ensure on-time and on-budget completion of work
- Apply industry expertise (Research, Preclinical, Clinical, Development & Regulatory) in the development of project materials and deliverables
- Provide thought leadership to strategic and technical initiatives
- Use inquisitive and intellectual approaches in assessing situations and formulating appropriate strategies, technical ecosystems, and plans, under the guidance of a ResultWorks senior consultant/principal
- Participate in the development of ResultWorks' methodologies, standards, templates and reusable artifacts.

Job Requirements

- 3+ years technical or consulting experience preferred
- 3+ years working within Life Sciences R&D (e.g., sponsor company, technology provider) preferred
- Bachelor's Degree required. Specialization in life sciences, computer science or engineering preferred
- Proven track record of successful consulting and project delivery
- Ability to quickly assimilate information, understand business use cases and opportunities for change, and create corresponding process and business solutions
- Strong consulting skills, including a high degree of communication, facilitation and presentation skills
- Proven ability to interact with diverse stakeholder groups, ensuring high client satisfaction
- Willingness to "roll up your sleeves" to develop client deliverables
- Strong interpersonal and collaboration skills
- Exemplary communication skills, including written, verbal and presentation
- A willingness to learn and to develop yourself and others around you
- Ability to develop strong relationships with colleagues and clients, maintaining a network to inform consulting engagements and assure successful outcomes

Additional Important Information:

- Applicants must have US work authorization that does not require future sponsorship for employment
- ResultWorks **does not** directly provide implementation, programming, scrum master, software development, staff augmentation, or integration services
- Positions work remotely full time from home offices with minimal onsite time at clients
- May require up to 20% travel which is typically planned in advance
- ResultWorks is an EEO and Affirmative Action Employer