

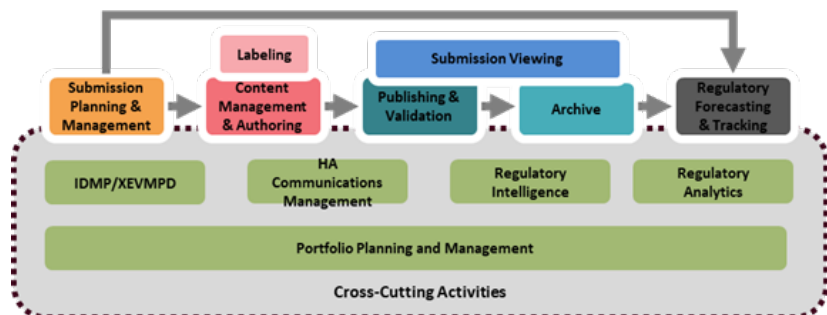
Regulatory IT Vision and Strategy Development

THE SITUATION

A strategic partnership with a global pharmaceutical company was the main driver for a growing CRO to revisit and develop a future IT vision and strategy for its Global Regulatory Affairs group. The partnership offered opportunities for the CRO to leverage and rationalize IT systems and business services offerings across both organizations and for other clients.

The CRO engaged ResultWorks to help understand the nature of the Regulatory IT systems currently in place with its partner, within its own organization, and commercially, in order to develop a technology roadmap to support its future business operations. Considerations for systems selection, against future business direction, included:

- Keep own systems and enhance
- Adopt the partner’s system in whole or as a starting point for future enhancement
- Acquire a new technology solution



THE SOLUTION

ResultWorks applied its methodology to first establish a credible baseline for the current situation, this included:

- Inventorying the current Regulatory IT systems at both the CRO and at the partner organization and mapping those systems to the business capabilities they support

- Conducting a rapid RFI process to assemble capability and budgetary pricing information for commercial software solutions in the Regulatory space

ResultWorks then used its' collaborative ResultSessionSM approach to bring together business and IT stakeholders to reach alignment around:

- The CROs future business strategy in each of the regulatory business capability areas
- Consideration of new technologies and platforms moving forward
- Selecting the best solution configuration to support future business needs

The outcomes from the ResultSessionSM activities were then developed into a strategy roadmap to detail the timing and scope of future systems acquisitions and implementations to support business objectives. Budgets were developed alongside the roadmap to help support business justification decisions.

KEY BENEFITS

Business IT Strategy Alignment: A best fit and forward looking technology strategy was rapidly developed to support the future portfolio of Global Regulatory Affairs business offerings

Costed and Realistic Roadmap: A clear strategic technology roadmap with associated costs and dependencies was produced to support future business decision making

"You are the most impressive consultancy I have ever worked with. Strategic thinking, good approach and methodology that allows adaptability to specific client situations."

- Regulatory Program Lead

For more information, visit our website www.resultworkslc.com or contact us at marketing@resultworkslc.com.